



Business UPDATE

For more than 50 years, we have been "Minding Your Business" to help grow YOUR customer base in the Colledgeville, Trappe, Schwenksville, Limerick, Lower Frederick, Lower Providence, Skippack, Oaks and Upper Providence areas.

Year-in-Review February/March 2009



The Comcast Public Affairs Series hosted our State Legislators on February 12, 2009 at DaVinci's Pub. **Senator John C. Rafferty Jr.** represents the residents of PA's 44th Senatorial district, which includes parts of Berks, Chester and Montgomery counties. Rafferty reported on the State's budget. He said the three main components of the budget are education, DPW Human Services and prisons. He feels the state must have a balanced budget and opposes any tax increase. The state is facing \$2.3 billion shortfall. Part of the shortfall can be attributed to less revenue on real estate transfer tax. He mentioned the novel ideas suggested for funding the 422 corridor including tolling of Route 422 where these funds would stay within Berks, Chester and Montgomery Counties. Rafferty Chairs the Law and Justice Committee and is a member of the Appropriations, Banking and Insurance, Consumer Protection and Professional Licensure, Judiciary, and Local Government Committees. www.senatorrafferty.com

Don Vymazal represented Senator Andy Dinniman's office and extended an offer of assistance in PA's 19th District including parts of Chester and Montgomery Counties to call 610.692.2112 or visit www.senatordinniman.com. Senator Dinniman serves as minority chairman of the Education Committee and is a member of the Agriculture and Rural Affairs, Communications and Technology, Consumer Affairs and Professional Licensure, Environmental Resources and Energy, Local Government, State Government and Veterans Affairs and Emergency Preparedness committees.

State Representative Bob Mensch brings more than 35 years of business and management experience to his second term in the State House, serving the 147th District. Mensch is on the Task Force on Budget and Economic Policy Committee, focused on prioritizing the needs of the state and analyzing essential programs. Mensch discussed plans to build a new prison in Graterford, which funds are in the budget, for a more efficient and "green" facility in place of the existing prison which was completed in 1927. He stated legislatures are meeting with representatives from Wyeth to discuss plans although the state has no direct role in the process. Mensch serves on the House Consumer Affairs Committee, Telecommunication, Local Government Committee and House Insurance Committee, www.repmensch.com.

State Representative Paul Drucker was elected in 2008 to the 157th Legislative District covering Lower Providence, West Norriton and Phoenixville areas. Rep. Drucker spoke about mass transit, stating he has met with the 422 Coalition and met PennDot officials for the Turnpike and the Schuylkill Expressway. He was appointed to the Aging & Older Adult Services, Health & Human Services, Children & Youth, and Judiciary committees. He welcomes questions anytime at his office in The Audubon Village Shopping Center, 2812-A Old Egypt Road, in Audubon. www.pahouse.com/Drucker.

(photo left to right; Don Vymazal, State Representative Paul Drucker, State Representative Bob Mensch, Senator John C. Rafferty Jr., Brian Jeter, Comcast, Michael Frederick, Wachovia Securities/Chairman PVCC, Thomas Gailey, GaileyMurray Communications/Chairman GAC)





Business UPDATE

Perkiomen Valley Chamber of Commerce
351 East Main Street
Collegeville, PA 19426

phone: 610-489-6660
fax: 610-454-1270
email: info@PVchamber.net
web: www.PVchamber.net

Officers of the Board

Chairman of the Board	Mike Frederick Wachovia Securities
Past Chairman	Debbie Riegner TR Insurance
Chairman-Elect	Trevor Hart Harleysville National Bank
Vice Chairman	Grant Hoffman Phoenixville Hospital
Treasurer	Joe Lowe Lowe & Associates, P.C.
Secretary	Tom Burkett Epps Advertising

Board Members

Victor Brown	Ursinus College
Linda Dobra	Sovereign Bank
Brian Ewing	Commerce Bank
Caesar J. Gorski	Gorski Construction
Larry Hoak	State Farm Insurance
Dr. Marsha Hurda	Spring Ford School District
Robbie LaRocca	Wyeth Pharmaceuticals
Dan Lejeune	RiverCrest Golf Club & Preserve
Jim Weaver	Perkiomen Valley School District
Bruce Zanar	Motivational Marketing

Legal Counsel

Thomas M. Keenan, Esq.
Keenan, Ciccitto & Associates

PVCC Staff

Amy Purcell Director of Public Relations
Arlene Magargal Director of Operations
Doreen Swanson Administrative Coordinator
Lori Kropp Chamber Events

Communication Consultant:
Tom Gailey, GaileyMurray Communications

Technical Consultant:
Frank Forsythe Jr., TechMedic, Inc.

Membership also provides you services to increase your business without ever having to leave your office. Feel like you need to do twice as much with even less just to get by? **Let us help!**

- to promote your **WEB PRESENCE**. On our website www.PVchamber.net there are many links so, when searched, we are prominently found. With your FREE listing it will increase your website traffic. Over 105,000 hits on average per month to the Chamber website. These visitors are exposed to your business. **POSTCARDS** are mailed quarterly advertising the Chamber website to increase traffic.
- to solicit new leads for you with **DIRECT MAIL**. 2009 PV Chamber **BUSINESS DIRECTORY** lists your business for FREE. New this year it was mailed to over 5,000 local residents as well as our business distribution, libraries, townships, restaurants, banks and real estate agencies. This is a great community resource.
- to advertise your company in the Perkiomen Valley **CHAMBER NEWSLETTER**. The "About Our Members" section provides FREE monthly updates about your business news and events. We forward your press releases to our **MEDIA** list as a PVCC member. We have **MAILING LISTS** available. We can even help you design your ad.
- to alert the residential community with quick updates about sales and events in our **COMMUNITY EMAIL BLASTS** to thousands of local households for FREE.
- to lower **HEALTH INSURANCE** rates by tapping into our group plan and save!
- to field information requests and provide **REFERRALS**. Are customers looking for your address, phone number or customer satisfaction? Customers call the Chamber frequently for recommendations of reputable businesses. We **ONLY** refer members.
- to save you money with our **MEMBER-TO-MEMBER DISCOUNTS** for all your employees. These are savings provided by other Chamber members to encourage buying within the network.
- to help to brand your business with our **"MEMBER OF PV CHAMBER LOGO"**. Display on letterhead, your website and brochures. New this year showcase your commitment to the community with a logo engraved with your Chamber anniversary celebrating 5, 10, 15, 20 years of membership. We will be announcing the "look for the logo" campaign over the next year.
- Need advice from our **SMALL BUSINESS ADVISORY** committee or **SMALL BUSINESS ADMINISTRATION**, pick up the phone, we will get your question answered by the pros.

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Our business is YOUR business

Our business is YOUR business!

- You are promoted within a preferred network
- Your member listing on - www.PVchamber.net - with direct link to your business
- Email updates to you on events and community news, sign up today!
- Your PV Chamber membership plaque displayed at your place of business
- Dedicated Board of Directors, an advocate for your business
- Committed to grow the chamber and your business
 - Business/School Partnership
 - Education
 - Golf Outing
 - Governmental Affairs
 - Holiday Mixer
 - Membership
 - Small Business Advisory Resource
- Seminars and workshops
- Your press releases in Business Update, the PV Chamber newsletter
- Group health insurance plan - group discounts!
- "Member of" PV Chamber Logo - available for your marketing and promotional use
- Small Business Administration Resources
- Member to Member discount program available to members and their employees exclusively. Check out the listings in this directory.
- Resource library available

Our business. Our community.

We are here to represent your business in the community.

- We focus on infrastructure and transportation
- We monitor legislation
- We increase communication by providing forums
- We embrace the community by fostering development
- We promote the Chamber image
- We are flexible to your needs
- We foster municipal cooperation

Here are your advantages of participating in the Perkiomen Valley Chamber of Commerce:

Place your business in the Chamber membership directory - a widely used business reference for the Perkiomen Valley area.

Align your business with the Perkiomen Valley's most involved and successful business people - Chamber members.

Receive the Chamber's monthly newsletter, full of news and information. Announce your business news and events in the chamber's newsletter through press releases or flyers mailed to your community.

Tackle the problems businesses face using the Chamber as your business advocate.

Involve yourself with Chamber activities - involvement adds value to your membership and creates opportunities for you to market your company to other members.

Communicate with other members at Chamber functions.

Internet listing of your company is found on www.PVchamber.net -your business website is linked; instant email to your mailbox.

Promote your company's product or services at Chamber functions.

Acknowledge your participation in the business community by displaying your Chamber membership plaque.

Take part in building a stronger Chamber, which in turn makes a stronger community.

Educate your employees on "supporting local business".



A Year in Review



The **Annual Meeting** at RiverCrest hosted Bill Bergey, Eagles Hall of Famer. (photo center) This event was presented by Sovereign Bank on April 3, 2008. Congratulations to Walter Daller, retired as President and CEO of Harleysville National Corporation winner of the Marvin J. Lewis Community Service Award. Orla Nugent and Tony Mazzamuto were given the Chairman's Award.



Build Your Business - Network Luncheons were held at the Sly Fox, Royersford. Special "thanks" to Chairman Bruce Zanar, Motivational Marketing for the series held on - 5/15/08, 6/19/08, 9/16/08, 10/23/08, 11/20/08. Great way to introduce yourself and employees to the Chamber. Networking-To-Go Flyer was supplied at each event for easy follow-up of participants with name, company and address.



PV Chamber's 23rd Annual **Golf Outing** was held on June 5, 2008 at Raven's Claw, Limerick. Special thanks to Title Sponsor Keyser Miller Ford (photo left). Event slide show is still available online. Beverage Sponsor - The Pizza Stop and Flag Sponsor - Oehlert Brothers, Inc.



Kate F. Lembeck Orthodontics



Local Pages Publishing



Main Street Chiropractic

Members Exhibit at **Community Days** . . . Limerick, Lower Providence and Trappe

Comcast Public Affairs Series



U.S. Congressman Jim Gerlach



School District Superintendents



Local Municipal Managers

PVCC Website Log-In

Community Email Blasts

What Our Members Are Up To! is sent to a distribution of local residents who have registered on www.PVchamber.net. These monthly emails announce new promotions, events/programs for our members! Thanks for your feedback - 2008 Member Survey - Top Request!



For more than 60 years, we have been "Minding Your Business" to help grow YOUR customer base in Collegedale, Limerick, Lower Merion, Lower Merion, Oaks, Schwenksville, Skippack, Tropic, & Upper Merion.



REGIONAL CHAMBER MIXER sponsored by Verizon was held at Lakeside Inn in Limerick with members from Perkiomen Valley, Spring Ford, Phoenixville, TriCounty, and Upper Perkiomen Chambers of Commerce on November 13th. Many thanks to VERIZON, LAKESIDE INN for a great event.



- 4/24/08 Mixer at David McSurdy & Staff
- 5/22/08 Mixer at Hampton Inn
- 7/17/08 Mixer at Signs by Tomorrow
- 8/21/08 Mixer at DaVinci's Pub
- 10/16/08 Mixer at Kelly Insurance
- 11/18/08 Mixer at Harry & David
- 3/12/09 Mixer at Epps Advertising
- 3/12, 4/9 Knit and Network

Women Business Owner Idea Cafe - 6/17
9/16, 10/21, 11/18, 12/16/08, 2/17/09, 3/17/09

Mixers





"Night at the Reading Phillies"

Sponsors who provided 10,000 tickets which were distributed throughout the community. Sponsors were invited to throw a first-pitch as their businesses were announced on the video screen at the game, August 6th

Holiday Mixer

A special "THANK YOU" tribute to our invited volunteers for dedication in serving the Perkiomen Valley each and every day throughout the year. December 3, 2008.



COUPON MAGAZINE

- * featured online at Pottstown Mercury
- * emailed to over 50,000 community residents, The Best of Skippack
- * Gazette, Ursinus College

Check out the savings on www.PVchamber.net.



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Karr Barth
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Sovereign Bank
Spinal Care Chiropractic
State Farm Insurance/Larry Hoak
Ursinus College/Berman Museum of Art

BRONZE

Advanced Dentistry of Collegeville
Arthur Altemose Architects
BikeSport
Collegeville Economic Dev. Corporation
David P. DiGiallorenzo, D.M.D.
Epps Advertising
Keenan, Ciccitto & Associates
Phoenixville Federal Bank & Trust
Re/Max Achievers
TD Bank
XPO Business Equipment

Special Thanks!

ATI Entertainment
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Rivercrest Golf Club & Preserve

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Distribution

- ☆ Large Corporations
- ☆ Chamber Businesses
- ☆ Resident Relocations
- ☆ Chamber Events
- ☆ Business Expo
- ☆ Banks
- ☆ Welcome Wagon
- ☆ Estate Offices
- ☆ New Businesses

Valuable Sections

- ☆ Anniversary Celebration
- ☆ Community Resources
- ☆ Area Trail Map
- ☆ M2M Discounts
- ☆ Service Organizations
- ☆ Business Card Section



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Wachovia Securities is now part of Wells Fargo. Together, we form a team that has successfully navigated fluctuating economic times and volatile markets on behalf of our clients. Both companies have a proud history and have been recognized for our outstanding performance and exceptional client service. In fact, Wells Fargo was once again named as one of Barron's^{*} Most Respected Companies in the world.

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Michael J. Frederick CFP[®], ChFC[®], CRPC[®]
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Vice President - Investment Officer
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Collegeville, PA 19426
610-631-8822 ext. 302
michael.frederick2@wachoviasec.com

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Member SPOTLIGHT

TR Insurance Group, Inc.
Randolph Riegner CLU ChFC CIC CPCU
346 East Main Street P.O. Box 26070
Collegeville PA 19426
610-489-6911 / fax: 610-489-9619
Email: rriegner@trinsurance.com
www.trinsurance.com

TR INSURANCE GROUP, INC. is an independent insurance agency offering auto, home, life, health and business insurance including employee benefit plans. Meet the team at TR Insurance Group, Inc.:

Randy Riegner has 35 years experience. He has earned five professional designations including Chartered Life Underwriter (CLU), Chartered Financial Consultant (ChFC), Certified Insurance Counselor (CIC), Certified Property and Casualty Underwriter (CPCU) and Registered Employee Benefit Consultant (REBC). He works in all areas of the agency's business including personal and commercial, life, health and employee benefits. Randy is a long term member of the Collegeville Rotary Club and PV Chamber. He served for 12 years as a member of the PV School District Board, retiring in 2005.

Debbie Riegner has been in the insurance business since 1982 earning both the CIC and CPCU designations. Debbie is a member of the Collegeville Community Club and Central Perkiomen Career Women. She serves as Board President of the Community Music School, Trappe. She is also past Chairperson of the Board of the PV Chamber of Commerce. Debbie serves on the Board of the Collegeville Economic Development Corporation.

Heather Frederick joined the staff in 2006. She is a licensed property and casualty agent and is working toward her Certified Insurance Service Representative (CISR) designation. (pictured right)

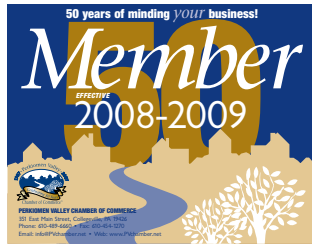
Sue Frederick joined TR in 1998. She is a licensed property and casualty agent and holds the CISR designation and is working toward the Certified Insurance Counselor. (pictured left)

Debbie Rotenberger has over 30 years experience in technical and administrative fields. Debbie assists Randy Riegner in the administration of life, health and group insurance operations and is a licensed life and health insurance agent. Debbie is working toward her CISR designation. (pictured center)

Blake Kneeland joined the agency in 2005 and has over 20 years experience in the fields of software and sales and is a licensed Life, Health, Property and Casualty agent. Blake's primary focus is on the sale of group health insurance and employee benefit plans.



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Risk Management
The Selling Process

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- 2 Learn how we can work together and explore our options
- 3 Pick areas of your business that offer the improvement you want
- 4 Follow-up with action plans based on each session



About Our MEMBERS

Tom Burkett, creative director at **EPPS ADVERTISING**, was a judge at the 21st Annual Pinnacle Awards for the Sales and Marketing Council of the Home Builders Association of Bucks/Montgomery Counties. Tom participated in the two-day event evaluating entrants' marketing materials with criteria that included visual impact, originality, quality, target market, branding and results. Burkett's expertise stems from over 24 years of experience in the advertising industry. Tom serves on the Communications Committee of the HBA of Chester and Delaware Counties and on the Board of the PV Chamber. For more information email Tom at tom@eppsadvertising.com or visit www.eppsadvertising.com.

Michael J. Frederick, CFP, ChFC, CRPC has accepted a VP-Investment Officer position at Wells Fargo-**WACHOVIA SECURITIES**, the Collegeville office. Please feel free to contact Michael in his new office at 100 Springhouse Drive, Suite 104, Collegeville, michael.frederick2@wachoviasec.com or 610-831-8822 x302.

TR INSURANCE GROUP has Main Street retail space available to rent in Collegeville beginning in March. 700 sq. ft. Call Debbie or Randy Riegner at 610-489-6911 for more information.

LE JARDIN DAY SPA AND SALON has completed our initial phase of expansion for a 300% larger salon with all new amenities including a new pedicure room and manicure stations, an Internet Café Bar as well as new hydraulic hair washing sinks that massage you while you relax. Our parking lot has even doubled in size. We also launched the Avielle Mineral Cosmetics line that is receiving high praise throughout the community. We invite you to come in and experience the Le Jardin Day Spa, 610-489-0800, www.spalejardin.com, 378 W. Main St, Collegeville.

GAILEYMURRAY COMMUNICATIONS celebrates its first anniversary with a new website, www.gaileymurray.com. Tom Gailey recently chaired the Comcast Public Affairs Series welcoming US Congressman Jim Gerlach, Perkiomen Valley Municipal Managers, and State Representatives. Call Tom Gailey at 267-688-1613.

Rick Opperman, **CENTURY 21 ALLIANCE**, managing partner of the Royersford and Collegeville offices, announced Pat Webster and Billy-Jo Salkowski, as members of the Century 21 Alliance Circle of Excellence for 2008, for outstanding sales production. Joining current member Peg Chism, the inductees represent the top 5.6% of all Century 21 Alliance agents. You may contact Webster, or Salkowski, at 610-948-2100.

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Mission Kids Child Advocacy Center of Montgomery County received a \$24,500 grant from **VERIZON** enabling the Learning Center to obtain a Smartboard and computer learning stations. "Verizon is helping to improve lives by empowering educators, parents and youth with innovative tools and resources to stop domestic violence and increase safety for families in the community," said Daniel J. Reavy, Director of External Affairs for Verizon PA. Thanks to the generosity of Verizon customers who participated in the company's Check Into Literacy program, 31 non-profit organizations throughout PA have received \$280,000 in grants to support literacy programs. www.verizon.com.

COLLEGEVILLE ECONOMIC DEVELOPMENT CORPORATION announces 2009 Board of Directors: Victor Brown, President; Deborah Riegner, Vice President; Tim Mahon, Treasurer; Cheryl Beadle Marple, Secretary. Board Directors include Andrea Baptiste, Stewart Goetz, Ph.D., Joseph Greenwald, Trevor Hart, Michael High, Jean Krack, Gary Pearson, Jonathan Rinde, Esq., Hudson Scattergood, Geoffrey Thompson, Donald Tobias and Cindy Whitby. "The composition of the Board is an excellent representation of local government, business, academic and residential communities of Collegeville. In addition, each member brings knowledge and skill that will be invaluable as we focus on the Main Street program in the coming year," said Vic Brown.

THE WOMEN BUSINESS OWNERS IDEA CAFE aids non-profits through continued community outreach programs. Every month attendees and visitors of the WBO Idea Café gather for their monthly business meeting in Collegeville. The women share ideas, successes and shortcomings from their own business experience in an effort to provide support and make new contacts. The WBOIC monthly "community outreach" program is when a non-profit organization is selected to receive donations by attending group members. In November, the Marine's Toys For Tots, received toys for girls and boys. December's outreach program collected blankets and coats for local homeless shelters, including the Salvation Army in Norristown. www.wboideacafe.com.

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Ursinus College gratefully acknowledges a \$10,000 grant from **VERIZON** PA. (from left) Daniel J. Reavy, Director of External Affairs for Verizon Pennsylvania; Christian Rice, Lecturer in Philosophy and Religion and Director of the Bonner Leaders Program; senior Kari Duck, student tutor, and Ursinus President John Strassburger. The Verizon grant supports a unique program in which Ursinus students teach English language skills to service workers. The student-initiated program was developed not only to improve language skills, but to create a better relationship between the workers and the campus community. Current students tutor and mentor some 20 Spanish-speaking contracted custodial workers, most of whom are recent immigrants to the US. The program was launched in the fall of 2007. Student tutors, many of whom have studied abroad in Spain, spend about two hours a week teaching oral and basic reading and writing skills to the employees. The grant will support the students and be used to purchase instructional materials.

Is your business recycling? Not recycling enough? Call us! We recycle: paper, cardboard, aluminum cans, glass, plastic containers, various metals, wooden pallets and e-waste including computers, monitors, keyboards and mice, as well as other business machines such as printers, copiers and scanners. Please call **REMOVAL SOLUTIONS** at 610-489-6964 for a quote.

Robert J. Iannozzi, Jr., has been honored in PA 2008 Rising Stars. Only 2.5% of the total lawyers in PA are listed. Bob is an associate at **DISCHELL, BARTLE, YANOFF & DOOLEY**. He focuses his practice on real estate, land use, zoning, municipal and assessment law. In addition to his practice, Bob is involved in serving and representing several non-profit corporations including the Villanova Blue and White Scholarship Foundation and the Peak Center, as well as offering pro-bono services. He attributes his professional successes in large measure to the love, support and sacrifices his family has offered on his behalf over the years, particularly his parents. Please call 215-362-2474, www.DBYD.com.



DISCHELL, BARTLE, YANOFF & DOOLEY

is proud to announce that

ROBERT J. IANNOZZI, JR.

has been acknowledged as one of the top young lawyers in Pennsylvania.

He has been honored in Pennsylvania Rising Stars for 2009. Only 2.5 percent of the total lawyers in Pennsylvania are bestowed with such an honor.

P.O. Box 107 - 1800 Pennbrook Parkway, Suite 200 - Lansdale, PA 19446
215-362-2474 - Fax 215-362-6722 - www.dbyb.com



Brian Dubas has joined Devon-based **MERIDIAN BANK** as its new Senior Business Development Officer. Formerly a Retail Market Manager with Commerce Bank, Dubas is a 1997 graduate of the University of Delaware with a BS in Business Administration. At Meridian Bank Brian will develop new business categories and customers, product development and implementation, and administration of Meridian's growing network of

banking offices. Dubas is currently a member of the Main Line Chamber and the Federation of Exchange Accommodators. He formerly served as president of the PV Chamber, the PVSD Foundation, the Montgomery County Bankers Association and was a board member of the CEDC. Meridian Bank is a full service commercial bank serving Southeastern PA. Its primary focus is small business banking, offering its customers a full line of tailored financial products and high-rate deposit accounts.

www.YOURREFISOURCE.COM says one of the basic tenets of personal financial management is to not carry credit card debt on a monthly basis, however, because of unforeseen circumstances it can occur. With a high rate credit card and simply maintaining minimum payments, the chances of ever paying off the debt are minimal. This is where utilizing the equity in your home may become an option. Paying off revolving debt with a low interest first mortgage may be a way to achieve financial freedom. Another option is to take advantage of home equity loans. While second mortgages carry a higher interest rate than a first mortgage, the payments are usually lower than the debt you will be paying off. For information contact Rick Girone, 610-564-8742.

DR. KATE F. LEMBCK ORTHODONTICS, specialist in orthodontics and dentofacial orthopedics, is proud to have a "green" office. In this high-tech world, our patients use our secure website for checking appointments, making payments, and viewing digital treatment images and x-rays. Dr. Lembck believes that patients in orthodontic treatment deserve more than just straight teeth. Dr. Lembck finds that close communication with patients, educating them about their treatment, and personally caring for them at every appointment are extremely important to a successful orthodontic experience. We are conveniently located in the Audubon Square Shopping Center at 623 S. Trooper Road. If you feel you or your child may benefit from orthodontic treatment, we welcome your call at 610-630-1560 to schedule a complimentary consultation. We look forward to meeting you!

THE PERKIOMEN WATERSHED CONSERVANCY is looking for homeowners associations (HOA) that want to help improve local water quality and save money in the process. A free information session March 31 at 6:30 pm for representatives of homeowners associations. Learn how to make stormwater basins "greener." By introducing native plants into the basin and slowing the flow of water, many of the pollutants that wash off of the land will be absorbed by the soil and removed from the run-off water before it reaches the local creek. Call 610.287.9383 to reserve a seat. Space will be limited so call soon.



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MTWF 9:00 am to 5:00 pm Eve by Appt

Thur 9:00 am to 8:00 pm

Sat 9:00 am to 1:00 pm

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NETWORKING TO GO LUNCHEONS



Corporate Psychological Resource Center was a featured speaker at a recent Networking-to-Go Luncheon. Ross DeSimone, Diane McQueen and Lynne Rittenhouse discussed how through individual assessment, organizational evaluation, and customized coaching programs, businesses can achieve their goals, reduce costs, improve health care management and operation profitability.

CORPORATE PSYCHOLOGICAL RESOURCE CENTER

Ross DeSimone, 610-792-9050
460 S. Lewis Road, Suite 210, Royersford PA 19468
www.psychforbusiness.com



Chip Carlson, Express Employment Professionals, helps people find jobs and businesses find the people and human resource services they need. Express provides staffing and HR solutions to help meet your needs and production goals. Staffing solutions include evaluation and direct hire, temporary/contract staffing, professional search, flexible staffing and resource management.

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Lea Tran of **DISTINCTIVE DESIGNS** announces a new website www.distinctivedesignsbytran.com. View samples of our work and gain ideas and inspiration for your own home. Consider window treatments to cut utility costs. Window treatments such as blinds, shades, or draperies do a great job of insulating drafty windows. Distinctive Designs will be featured as a "Success Story" in an upcoming spring issue of Drapery & Design Professional Magazine. A proud member of EWomen's Network, a great resource for women in business to network. 610-416-1946.

The **PENNEY AGENCY/ALLSTATE** at 1 West Main Street, Trappe, wants to thank Phil White at **Sign-A-Rama** for making and installing an additional sign on his Main Street property. The sign has interchangeable letters & numbers so we can advertise our competitive CD/Bank Rates along with community news. Please call 610-409-9000.

SIGN*A*RAMA in Royersford and East Norriton is offering a free banner to the families of the soldiers, welcoming home their loved ones. The objective of the program is to recognize and thank individual Soldiers, Sailors, Airmen and Marines for their service in Iraq and Afghanistan. The banners (2'H x 4'L) are standardized for each of the service areas (Army, Navy, etc.). To be eligible to participate, you must be a local resident and be able to pick up the banner in person at our location in Royersford or East Norriton. If you have any questions, please call us in Royersford at 610-948-2040 or East Norriton at 610-277-9860.

D.M. Takes, President and CEO of **HARLEYSVILLE NATIONAL BANK** announced that regional president, Fred C. Reim, Jr., will retire but continue on a part-time consultant capacity, serving on its regional advisory boards and focusing on community relations in the area. 1-888-462-2100 or www.harleysvillebank.com.

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Thomas Skiffington, Broker/Owner of **RE/MAX 440** was named Realtor of the Year by the Bucks County Association of Realtors. Tom was chosen not only for his success in business but for his leadership within the realtor organization and his community service. Skiffington is active with Habitat for Humanity and with homeless shelters in Bucks County. He supports the first time home buyer program and is involved with the Bucks County Housing Group and promotes its counseling and rent-to-own program. He was chairman of a Benefit for a local child with testicular cancer, President of Penridge Community Day, Trustee and on the Foundation Board for the Bucks County Community College, Board member of Penridge Community Education Foundation and many other community service projects. 610-584-1160 www.pahomesforsale.com.

EDWARD JONES ranks No. 2 on Best Places to Work in Pennsylvania. For the ninth year, Edward Jones has been named as one of the 100 best Companies to Work for in America by Fortune magazine in its annual listing. The firm took the No. 4 overall spot in the Fortune ranking, and was named to the No. 2 spot for large companies and was recognized as a top 10 company where associates feel "encouraged to balance their work and personal life." Edward Jones ranked No. 1 in Registered Rep magazine's annual survey of the nation's eight largest financial services firms.

Condolences to the family of Marc J. Small, Staff Sgt. US Army Special Services who was killed in action while faithfully serving his country in Afghanistan on Feb. 12, 2009. He was the son of Murray Small of Mechanicsburg and former **LOWER PROVIDENCE TOWNSHIP** Supervisor Mary MacFarland. Donations in Marc's name can be made to Small Steps in Speech Foundation, c/o Marc J. Small Memorial Fund, TD Bank, 100 Haddon Ave., Haddonfield, NJ 08033 or Fallen Soldier's Special Forces Children's Fund c/o Special Operations Warrior Foundation, PO Box 13483, Tampa FL 33681-3483, www.specialops.org,



A rare 19th century oil portrait of Frederick Muhlenberg, first Speaker of the House of Representatives, was recently restored by Eugene Bechtel of **THE GALLERY AT GREENWOOD STUDIO**. The portrait is owned by The Speaker's House, a non-profit organization that owns the house that Muhlenberg resided in from 1781-91. Mr. Bechtel donated his services. The painting is currently on loan and on exhibit at the Berman Museum of Art at Ursinus College. Call **THE SPEAKER'S HOUSE** at 610-489-2105 or visit www.speakershouse.org.

SCHWENKSVILLE BOROUGH and the Schwenksville Borough Activity Committee would like to invite YOU to be a part of Schwenksville Community Day, Saturday, May 9, 2009. The event will be held at Meadow Park (behind the firehouse). We can look forward to a day filled with performances, games, crafters and information from a great variety of local community groups. Buy your Mother's Day flowers from the Schwenksville Fire Company. Sign up to be an exhibitor, a sponsor or a volunteer. We can promise a fun-filled day of activities for children and adults alike! Contact Lee Ann Miller, 1202 N. Gravel Pike, P.O. Box 297, Zieglerville, PA 19492 or call 610-287-0184 if you have any questions.

P.K. Sindwani, **TRAPPE BOOK CENTER**, is an advocate of the "Read To Me Early Literacy Program," a read aloud program which focuses on the critical need to prepare our youngest students for life-long learning. Visit PK at Trappe Book Center, 130 W Main Street, Trappe Shopping Center or call 610-454-0640. PK@trappebookcenter.com, www.TrappeBookCenter.com.

PERKIOMEN VALLEY SCHOOL DISTRICT high school students in the Senior Career Study Program will be calling on businesses looking for sponsors for the program which begins Tuesday, May 5 and ends Thursday, June 4. The student will be working under your supervision to meet the goals and expectations which both of you formulated. For info on the Senior Career Study Program call Brittany Hueston at 610-489-1230 or email bhueston@pvpsd.org.

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Joseph D. Bergquist recently joined **THE VICTORY BANK** to serve as VP, Commercial Relationship Manager. Bergquist formerly served as Business Development Officer for Citibank, and Assistant VP Commercial Lender for Commerce Bank. Julie A. Jackson joined to serve as Senior Customer Service Representative. The Victory Bank has opened its Limerick office and headquarters at 548 North Lewis Road in Limerick just off the Route 422 Limerick/Linfield exit. Expanded

amenities include two drive-through teller windows, a drive-through ATM, night deposit services, and a business center where clients are free to improve their businesses and meet with clients. Offering courier service, remote deposit capture and cash management services. Joseph W. Major, Chairman and CEO said, "We are a company founded on a clear set of values that revolve around our clients and are incredibly pleased to offer our clients expanded convenience in our new facility." 610.948.9000 or visit www.thevictorybank.com.

NORM'S SAVE STATION, with over 30 years in business offers 24-Hour towing, small fleet service and corporate accounts. Contact Dave or Norm Hansell at 551 Gravel Pike, Route 29 in Graterford PA. 610-489-0660.

UNIVEST CORPORATION was named the #6 Best Place to Work in PA. This is the 3rd consecutive year earning a spot on the list. William S. Aichele, chairman, president and CEO of Univest Corporation said, "In these challenging economic times, it is an honor to have a talented, motivated and engaged workforce contributing to our stability and performance." www.univest.net.

On April 24th, the Committee of the AICPA/PICPA Peer Review Program conveyed their congratulations to **DENNIS L. ALDERFER, CPA** for his unmodified peer review report on this accounting and auditing practice. It covers the period from January 31, 2008 through January 31, 2011. Please call Dennis at 610-489-2962.

Tara Klementisz is volunteering in conjunction with Cross-Cultural Solutions, an international volunteer service organization that provides teaching services in an underserved area of Ghana. Focusing on improving life for communities to become self sufficient. The program is run by volunteer contributions. The cost of the five-week program is \$4,360. All contributions are 100% US tax-deductible. 4442 Mountain Laurel Circle, Collegeville, PA 19426. tklementisz@gmail.com. www.crossculturalsolutions.org.



Congratulations to **RE/MAX ACHIEVERS** Broker/Owner John Ohler, who has received the "Broker/Owner of the Year" award for the Pennsylvania, Delaware region from RE/MAX International. RE/MAX Achievers Inc. of Collegeville team closed out 2008 by donating over 25 turkeys and 300 cases of canned goods to a food pantry and also adopted over 10 families for the December Holiday Season. RE/MAX Achievers on Route 29 will participate in the Susan G. Komen Race For The Cure in May and will visit Children's Hospital The Sea Shore House to present an afternoon of fun to the children there. For more information or to participate please give us a call at 610.489.5900.

The recent surge in mortgage refinancing due to lower rates has resulted in a significant increase in title insurance business at Collegeville's **FREELAND ABSTRACT**, Ltd. Title insurance protects the owner of property, and insures that there are no liens or other encumbrances affecting the property that could result in significant losses. We work with your realtor, broker or mortgage company to make sure that the title to your real estate is free from any claims affecting ownership, including judgments, mechanics liens, boundary line disputes, unpaid taxes, and other frauds. For residential property, federal regulations mandate that the buyer has the right to select the title company. "As a title company we must research and review the entire title history for your property. We can have that done and be ready for closing in as little as 7 days in an expedited situation." www.freeland-abstract.com.

FAMILY SERVICES received a \$20,000 grant from the Pottstown Area Health & Wellness Foundation in support of Project HEARTH (Helping Elderly Adults Remain in Their Homes) which links elderly with support services that help them to remain independent. The services include professional in-home counseling; errand and transportation service; friendly visiting and telephone reassurance; and handyman chore service. Call Shushma Patel, program director, at 610-326-1610 ext. 236 or spatel@fsmontco.org.

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